

JEROME E. DAVID

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Portfolio: [jrmdg31.github.io/PORTFOLIO---JEROME-DAVID](https://github.com/jrmdg31/PORTFOLIO---JEROME-DAVID)

LinkedIn: <https://www.linkedin.com/in/jerome-david-810079271/>

PROFESSIONAL SUMMARY

Results-driven technology professional with 4+ years of remote work experience supporting U.S.-based companies in California and Texas. Proven track record in lead generation, customer support, and AI-assisted content production, with digital content reaching millions of monthly views. Currently pursuing a B.S. in Computer Science; proficient in Python, JavaScript, HTML/CSS, and CRM tools. Seeking a remote or U.S.-based role in technology, operations, or digital media.

WORK EXPERIENCE

AI Content Video Editor

May 2024 – April 2026

Independent / Freelance | Remote

- Produced and edited AI-generated short-form, long-form, and advertising video content that collectively reached 1M+ monthly views across social media platforms.
- Managed full video production pipeline: scripting, AI prompt engineering, footage editing, color grading, and publishing.
- Delivered 20+ videos per month on tight deadlines, maintaining consistent brand standards and platform-specific formats (YouTube, TikTok, Instagram Reels).
- Utilized AI tools (ElevenLabs, CapCut) to optimize production efficiency by an estimated 40%.

Lead Generation Agent

Oct 2022 – Nov 2024

Appreciation Financial | Remote – Irving, TX, USA

- Generated and qualified 50+ leads per week for a team of licensed financial advisors, directly supporting U.S. business development pipelines.
- Researched and identified prospective clients using LinkedIn, CRM databases, and targeted outreach campaigns.
- Managed lead data in HubSpot and Pipeline CRM: tracked activity, updated records, and maintained 95%+ data accuracy.
- Collaborated with U.S.-based advisors across time zones, consistently meeting weekly lead quotas over a 25-month tenure.

Ticket Handler (Customer Support)

Apr 2022 – Jul 2022

Critterz | Remote – California, USA

- Handled 30–50 daily support tickets for a Web3/NFT crypto project, resolving technical and service inquiries with a target response time under 2 hours.
- Provided clear, accurate, and empathetic written communication to a global user base across Discord and email.
- Escalated complex technical issues to development team, reducing repeat tickets by identifying recurring problem patterns.

SKILLS

Programming Languages: Python, JavaScript, HTML5, CSS3, C

CRM & Productivity Tools: HubSpot, Pipeline CRM, Microsoft Office Suite (Word, Excel, PowerPoint)

AI & Video Production: Runway, ElevenLabs, CapCut, Adobe Premiere (basic), Canva

Core Competencies: Lead Generation, Customer Support, Remote Collaboration, Data Research, Content Production, Problem Solving

Languages: English (Professional), Filipino/Tagalog (Native), Kapampangan (Native)

EDUCATION

Bachelor of Science in Computer Science

2024 – 2025

Megabyte College Foundation | Philippines

Higher Secondary Education – STEM Track

2022 – 2024

Saint Catherine's Academy Inc. | Philippines

CERTIFICATIONS & TRAINING

- CS50: Introduction to Computer Science – HarvardX (edX), Self-Paced Online Course
- Front Office Services NC II (TESDA) – Saint Catherine's Academy, 2023–2024